



MONO SUPPLIES

HOSPITALITY FF&E • OS&E PROCUREMENT

HOSPITALITY EQUIPMENT • PROCUREMENT EXCELLENCE

OUR PHILOSOPHY

The Room Is the Product.

Elevating Guest Experience

Every item a guest touches, uses, or notices reflects a decision your procurement team made. We make sure those decisions are the right ones.

Reflecting Property Standards

We specify equipment to the standard your property demands — not the standard a catalogue allows.

Aesthetic Utility

We do not supply generic equipment. Every product we recommend serves a purpose, performs under commercial conditions, and holds up across seasons.

A Global Network Supporting Local Excellence

CONNECTING MARKETS. DELIVERING VALUE.

FROM OUR WAREHOUSES TO YOUR DOORSTEP.

-  **WAREHOUSE MANAGEMENT**
Global network of strategic hubs.
-  **INVENTORY CONTROL**
Real-time stock tracking.
-  **SEAMLESS LOGISTICS**
End-to-end visibility.
-  **LAST MILE DELIVERY**
To the customer's doorstep.



ESTABLISHED MARKETS

Cyprus and Greece form our operational foundation. We have supplied hotels, resorts, and serviced apartments across both markets for multiple seasons and we understand what procurement teams here actually need.

STRATEGIC GROWTH

We are building active supply relationships across the UAE, Saudi Arabia, and Qatar. These are not aspirational, they are markets where we are already in conversation with properties and progressing orders.

LOGISTICS HUBS

We source direct from certified manufacturers, ship under EU compliance from our Cyprus headquarters, and coordinate delivery to site. No unnecessary intermediaries. No inflated margins.

The Mono Way

PHASE 01

Direct Sourcing

We work directly with manufacturers not distributors. That means better pricing, faster access to specification changes, and supply continuity that does not depend on a third party's stock position.

PHASE 02

Procurement Management

We work to your brief. Room count, category scope, budget parameters, delivery schedule we take ownership of the specification process and manage every detail from product selection through to order placement.

PHASE 03

Supply Chain Control

We coordinate international freight, customs clearance, and on-site delivery. For phased opening schedules, we manage sequenced delivery to match your programme - minimising on-site complexity during fit-out.

PHASE 04

Post-Delivery Support

Warranty claims, replacement orders, and top-up supply are handled directly by our team. We remain accountable long after the initial delivery is complete.

Why the World's Leading Properties Choose Mono Supplies

01

PRE-ORDER SAMPLES

Review physical quality and finish before commitment. Full specification sheets provided as standard across all ranges.

02

CERTIFIED QUALITY

Full compliance with CE, RoHS, SASO, ESMA, and SAA standards. Complete documentation provided for every market.

03

DEDICATED ACCOUNTS

Direct line and WhatsApp access to your named account manager. We operate at the high-speed pace of hospitality.

04

DIRECT PRICING

Transparent, high-value procurement models that eliminate traditional distribution margins for true cost efficiency.

A Network of Excellence

Trusted by leading hotel groups, resort operators, and hospitality developers across the Mediterranean, Gulf, and Europe.

INTERNATIONAL RESORT GROUPS

Full-scale procurement for global brands with complex logistical, volume, and technical specification requirements. We manage the intricacies of large-scale fit-outs with precision.

INDEPENDENT PROPERTIES

Bespoke equipment solutions for boutique hotels requiring high-spec, design-led products. We cater to unique properties that demand a distinctive guest experience.

The Company We Keep

Trusted by leading hotel groups, resort operators, and hospitality developers across the Mediterranean, Gulf, and Australia.



FATTAL HOTEL GROUP®

LOUIS HOTELS



· AND MANY MORE

INDEPENDENT PROPERTIES

We serve a vast network of boutique independent hotels requiring high-spec, design-led equipment solutions across all categories.

RESORT GROUPS

Full-scale procurement for international resort brands with complex logistical, volume, and specification requirements.



CASE STUDY 2025

Adams Beach Hotel

LOCATION

Ayia Napa, Cyprus

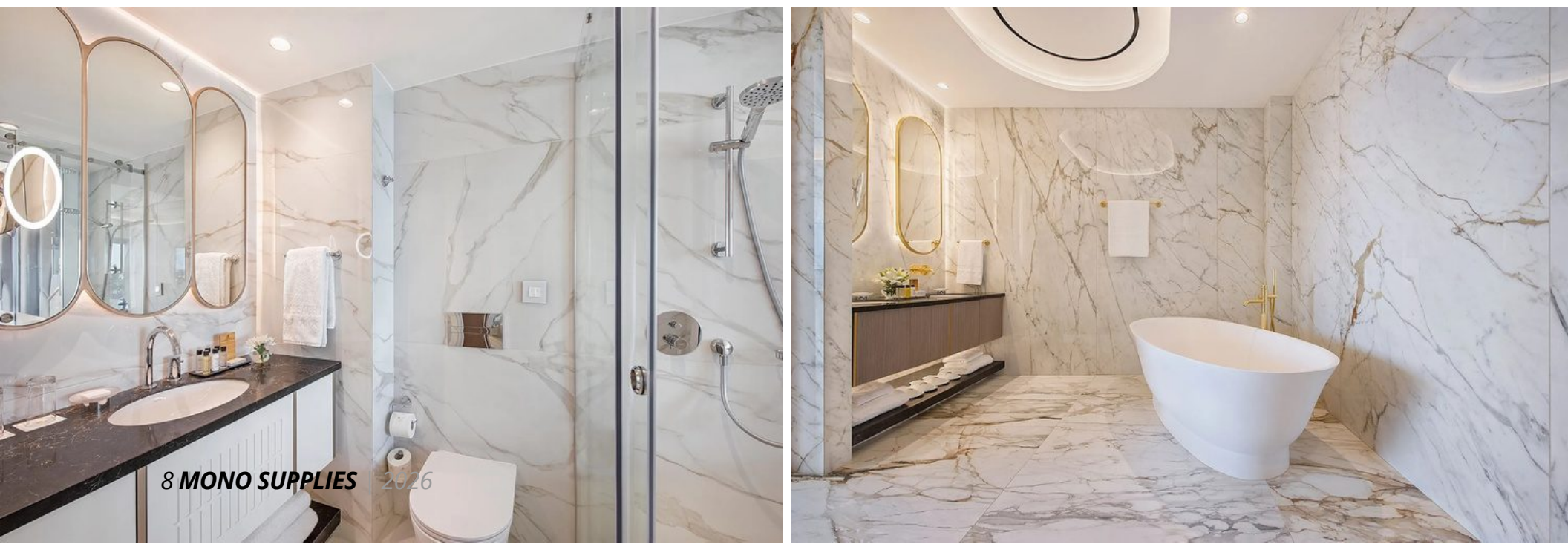
SCALE

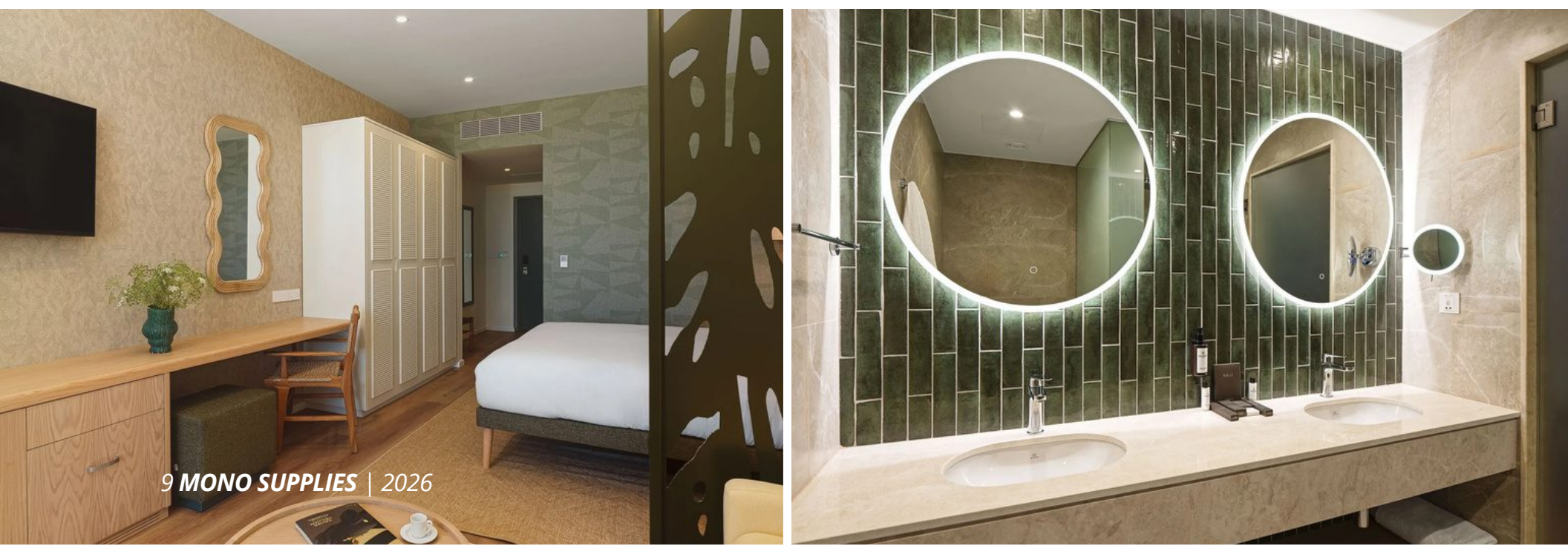
395 Guest Rooms

SCOPE

Premium In-Room Kettles, Designer Hair Dryers, Illuminated Mirrors, Fully Stocked Minibars

An independent five-star landmark on the shores of Nissi Bay since 1991, Adams Beach Hotel & Spa required a supply partner capable of maintaining five-star consistency across its full room inventory and five on-site restaurants. We supply premium in-room kettles, designer hair dryers, illuminated mirrors and fully stocked minibars across all 376 rooms, each selected to meet the standard the property's guests expect. With full ownership of the supply chain, from factory to floor, Adams Beach reflects our standard operating model: consistent quality and on-schedule delivery maintained across every operating season, making us the trusted, single point of contact for this landmark property.





CASE STUDY 2026

NALU Latchi, Leonardo Limited Edition

LOCATION

Latchi, Cyprus

SCALE

240 Guest Rooms

SCOPE

LED Mirrors, Premium Kettles, Designer Hair Dryers, Minibars, In-Room Amenities & Accessories

We delivered a complete, curated in-room fit-out for this Leonardo Limited Edition property, from illuminated LED mirrors and premium in-room appliances to the full range of guest accessories and amenities, elevating every suite to the standard the collection demands. We took over full responsibility for the resort's supply chain, from OS&E through to FF&E, consolidating what had previously been managed across multiple vendors into a single, reliable partner.

Full in-room equipment supply is maintained across four operating seasons, with consistent quality and on-schedule delivery that has made us a trusted long-term partner for this premier property.

NissiBlu Beach Resort

LOCATION

Ayia Napa, Cyprus

SCALE

300 Guest Rooms

SCOPE

Bathroom Amenities, Signature Furnishings,
Decorative Accents, In-Room Accessories

NissiBlu Beach Resort, the flagship five-star property of the Tofinis Hotels group, required a supply partner capable of matching its five-star standard across every category. We supplied room styling elements, bathroom amenities, lighting and accents, and guest comfort essentials across all 300 rooms and suites. As one of our longest-standing anchor partnerships, NissiBlu reflects our standard operating model: full ownership of the supply chain, from factory to floor, with consistent quality and on-schedule delivery maintained across every operating season, making us the trusted, single point of contact for this flagship property.



Operating at Scale: Future-Proofing Hospitality

ASSURANCE

2yr+ Minimum Warranty

We stand behind every product we supply. Our comprehensive warranty program ensures long-term operational stability and peace of mind for property owners.

PRODUCTION

Global Manufacturing

Direct relationships with leading manufacturers in Asia and Europe allow us to offer the best possible product options while maintaining strict quality control.

FULFILLMENT

Logistics Network

A growing network of regional logistics partners ensures a seamless process from initial specification through to coordinated on-site delivery, regardless of project scale.

Your Guests Notice Every Detail.

SO DO WE.

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